



Investor Update

Q4 & FY25

Enhancing Employability.

Empowering Bharat.

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EXECUTIVE SUMMARY

Chairman's Perspective



As we close Q4 and the financial year ending March 31, 2025, we look back on a year of steady growth and excellent performance. We've added new clients, grown our team, and strengthened our presence across different parts of India.

We're proud to serve our clients across industries and business lines. We remain focused on delivering reliable, high-quality services. We thank our investors for continued support, as we move forward with confidence and long-term vision.



Dr.C.R Naidu IPS (Retd.)
Chairman



28,000+

People employed

600+

Clients served

EXECUTIVE SUMMARY

Managing Director's Message



"We are delighted to report good set of numbers.



We added more than 10 new marquee clients in Q4, and we continue to focus on business expansion in coming quarters. We have achieved 32% YoY revenue growth for the year FY25 and Our endeavor to improve margins and to bring cost efficiencies has resulted in improvement of EBITDA and PAT significantly.

As India's economic growth is one of the highest among fast growing countries of the world due to government impetus and economic policies, we are hopeful of higher employment opportunities in India and continued business growth.

Mr. Srikanth Kodali
Managing Director



Standalone

689.51 Crore
FY25 Revenue

17.83 crore
FY25 Net Profit

BOARD OF DIRECTORS



**Dr.C.R Naidu IPS
(Retd.)**

Chairman



Srikanth Kodali

**Promoter & Managing
Director**



**Kanti Kiran
Doddapaneni**

Promoter & Director



**Nageswara Rao
Koripalli, IRS (Retd.)**

Independent Director



Naveen Nandigam

Independent Director



Vanitha Nagulavari

Independent Director

LEADERSHIP TEAM



Kapil Sood

CFO



Triveni Banda

Company Secretary



Vishnu Mora

COO



Haraprasad Panda

Executive
President



Syam Sundar

Senior Vice President



Srinivas C

AVP-Security



P. S. Raju

AVP-Soft Services



Reena Rekulgikar

GM-HR



Nitya Menon

GM-Admin



Soma Sekhar

GM-Compliance



Anupam Saxena

GM-Staffing



Abhijeet Vitekar

GM-Staffing

COMPANY'S VISION AND MISSION

Kapston is one of the fastest-growing end-to-end manpower solutions providers. Started in 2009, Kapston has developed and grown into a comprehensive manpower company. Kapston is not only a dynamic workplace but also contributes to skill development and community-building initiatives ultimately enhancing employability across India.



Vision

To become the best service provider for Staffing Solutions, Integrated Facilities Management and Security Services with a focused approach towards customer satisfaction and be a strategic partner to all our clients.

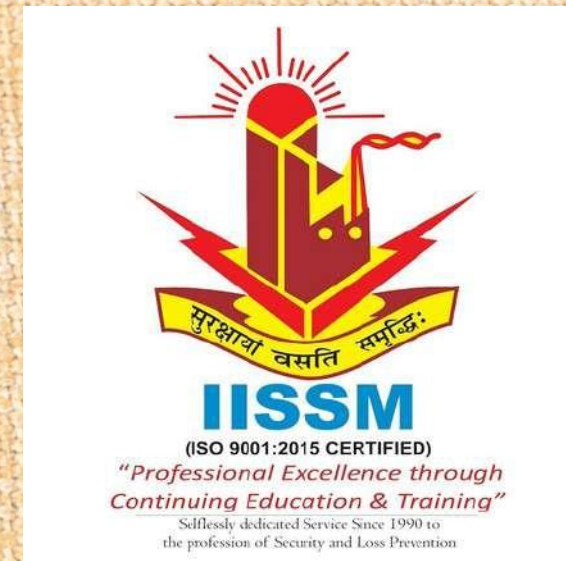
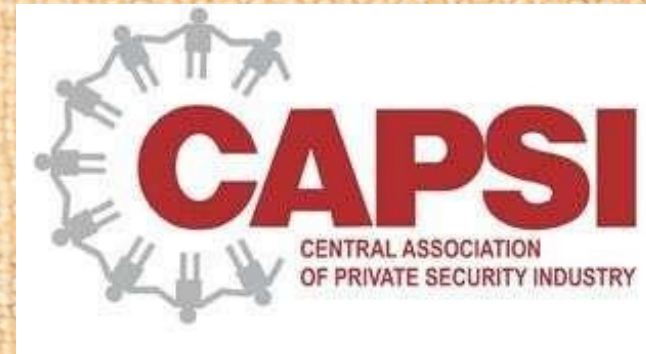


Mission

To generate consistent value in services through technology Integration, Innovations & Upgradation with changing times and establish the highest standards of excellence.



MEMBERSHIPS



CERTIFICATIONS



- ISO 18788:2015
- ISO 9001:2015
- ISO 45001:2018

NEW CERTIFICATIONS



AWARDS AND ACCOLADES



ET - Most Promising Business Leaders



HR India Best Employer Award



Indian Achievers Award Promising Company



CE Worldwide - Professional Excellence in Corporate Real Estate and Facility Management



ORMAS Major Recruiter of Skilled Youth Odisha



HR India Best Diversity and Inclusion

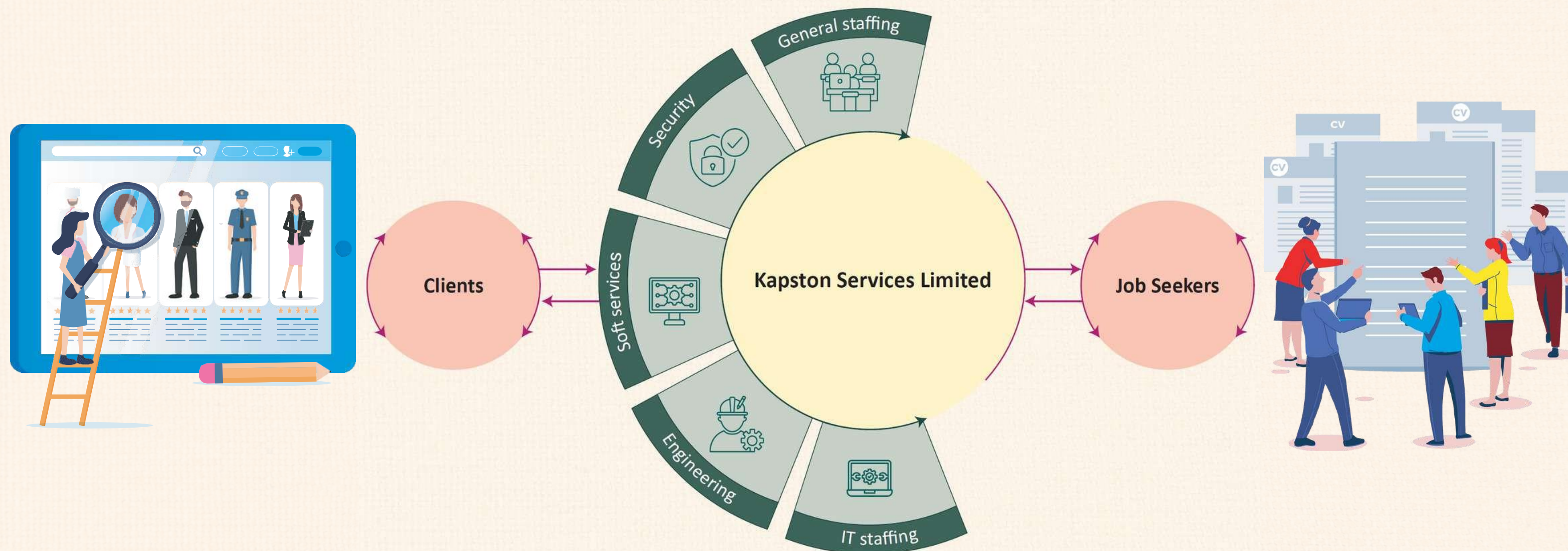


Telangana Business Awards - The Best Manpower Services of the year Award at the Telangana Business Awards




























IISSM Security, Safety and Disaster Management Excellent Awards - Security Excellence Awards for Best Manned Guarding Agencies in Hyderabad

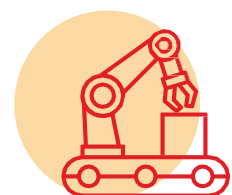
AN END-TO-END MANPOWER SOLUTIONS PROVIDER



WHAT WE OFFER

 General Staffing	 Security	 Soft Services	 Engineering	 IT Staffing
 Contract Staffing  NAPS and NATS  Payroll Management  Permanent Staffing  Hire-Train-Deploy	 Physical Security  Canine Brigade  E-Security	 House Keeping  Pest Control  Façade Cleaning  Landscape and Gardening	 Amc  Electrical  Mechanical  Civil	 Developers  AI Engineers  Testers  Software Engineers

SEGMENTS WE SERVE



Manufacturing



Pharma



Automobile



IT & ITES



Residential & Commercial



Health Care



Educational Institutions



Ecommerce & Logistics



Government & PSUs



FMCG & FMCD



Media & Entertainment



Others

SOME OF OUR ESTEEMED CLIENTS



A GLIMPSE OF OUR JOURNEY

Incorporation of
the Company



Listed on
NSE



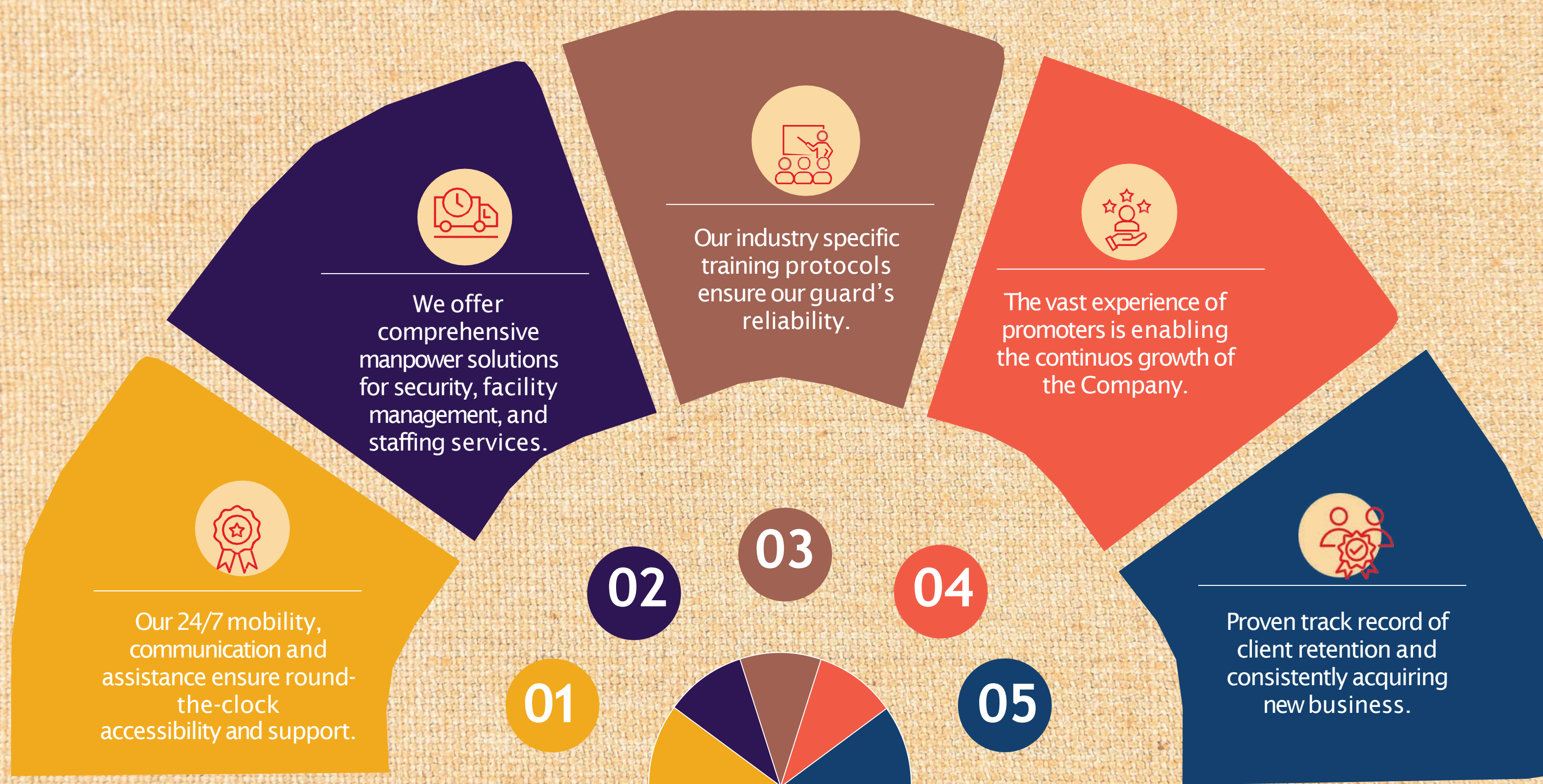
Started Staffing
Services



Started PAN India
Services



WHAT DIFFERENTIATES KAPSTON



INNOVATION AND TECHNOLOGY

Our special expertise in human resource management, digital tools and a sound understanding of the market conditions gives us a leverage.

Innovation is our core DNA

- We recognise that technology is changing how people find jobs. Understanding that, we have continuously upgraded ourselves to stay ahead of the curve.
- Being customer-centric, we constantly challenge the standard norms to find 'even better' ways to deliver the best staffing solutions.

Key technologies we have deployed

Digital Onboarding

KYC-based mobile onboarding.

Digital Attendance

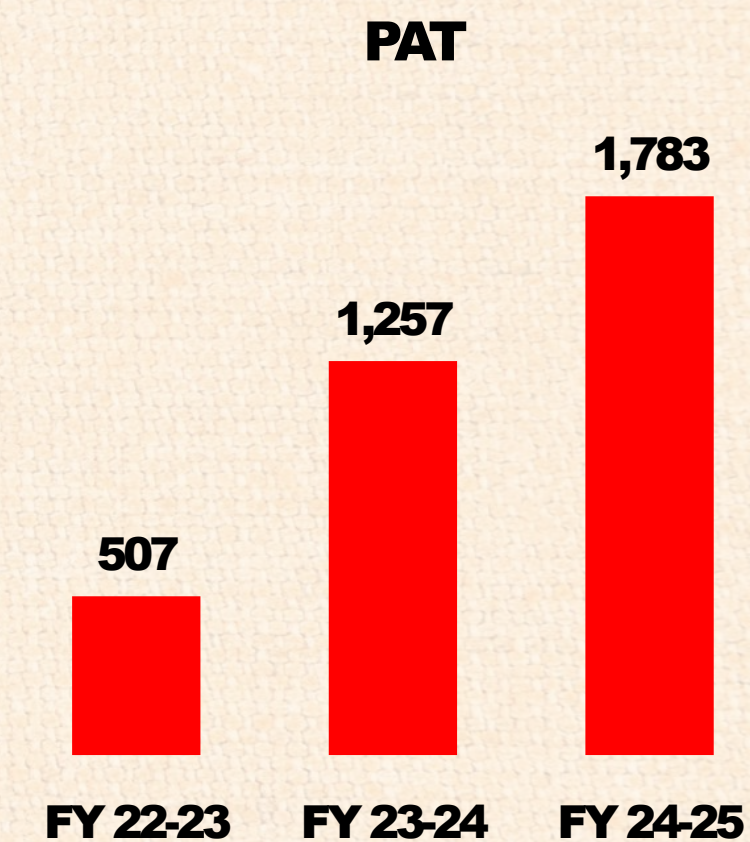
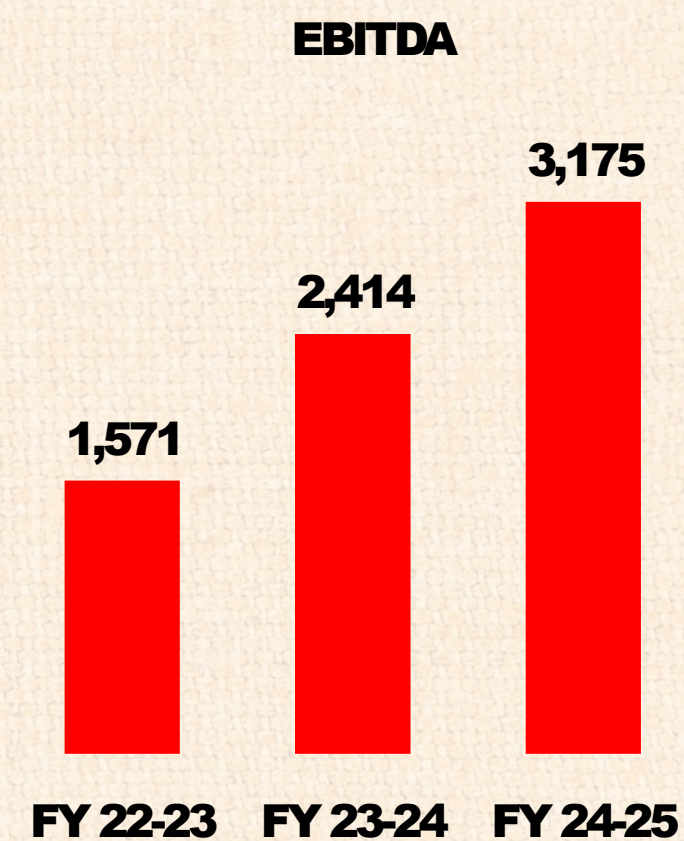
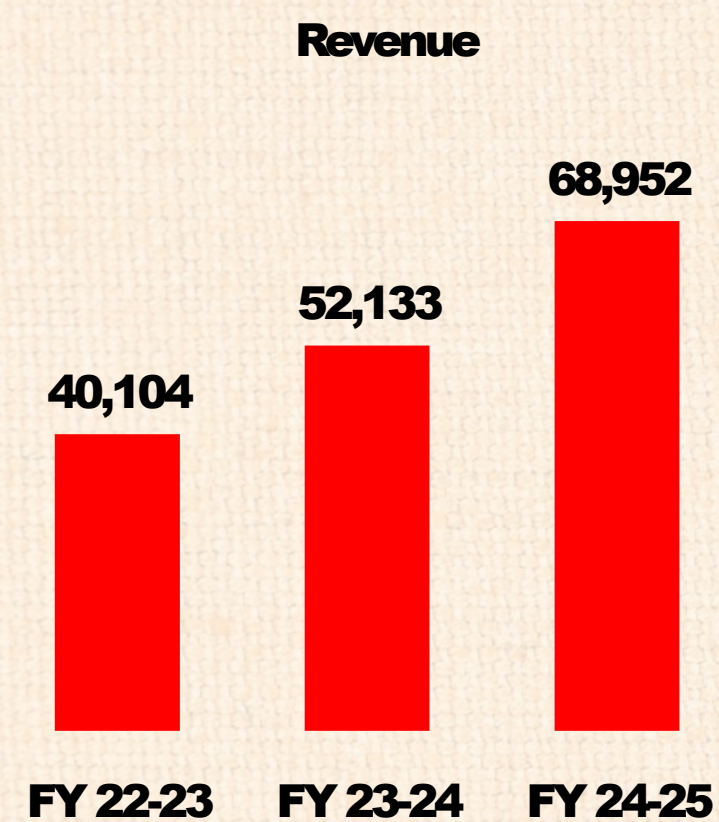
Mobile app to mark the attendance by geo-tagging and geo-fencing.

Digital ESS

Mobile app to empower employees as a single source for all employment-related information.

YEARLY PERFORMANCE

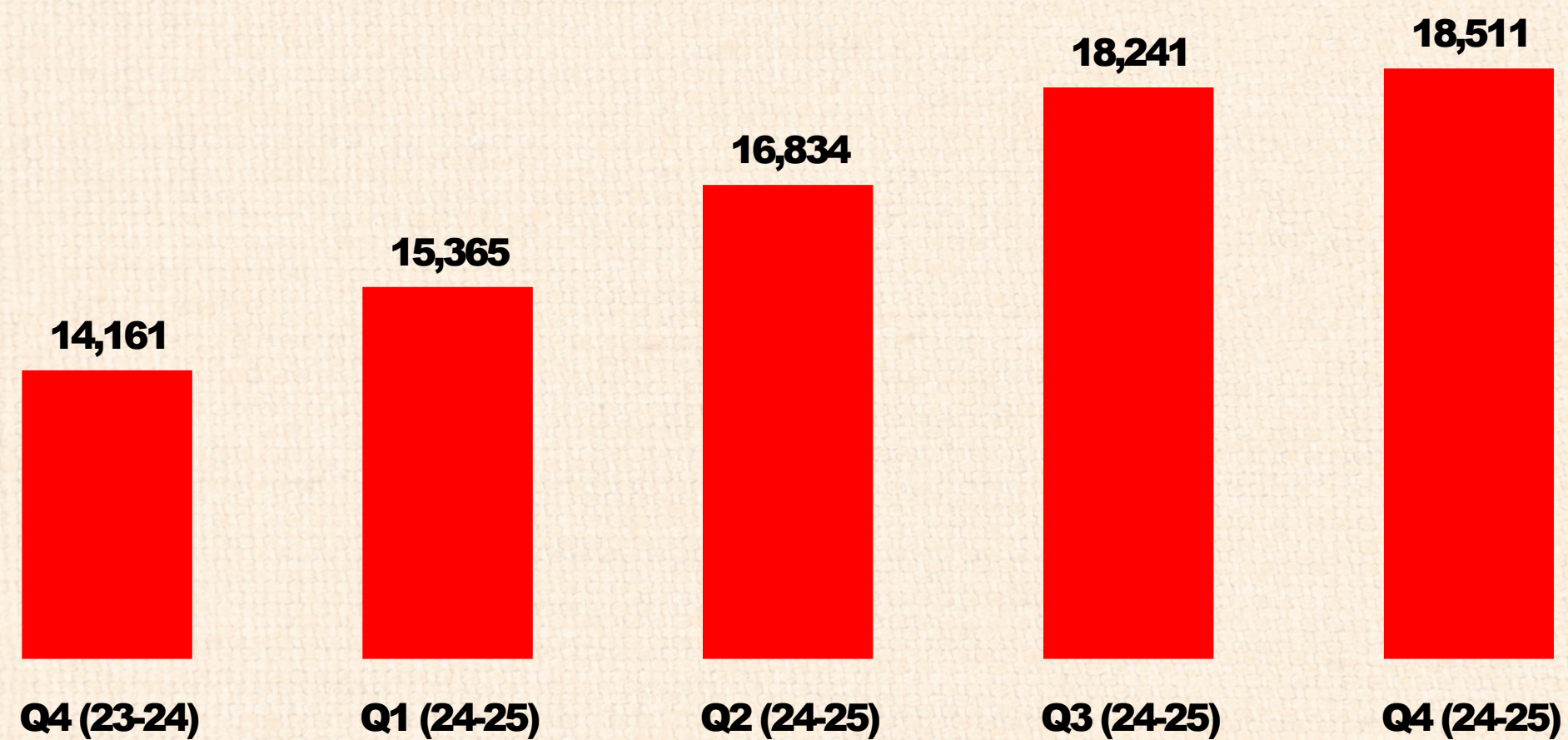
(₹ in Lakhs)



QUARTERLY PERFORMANCE

Turnover

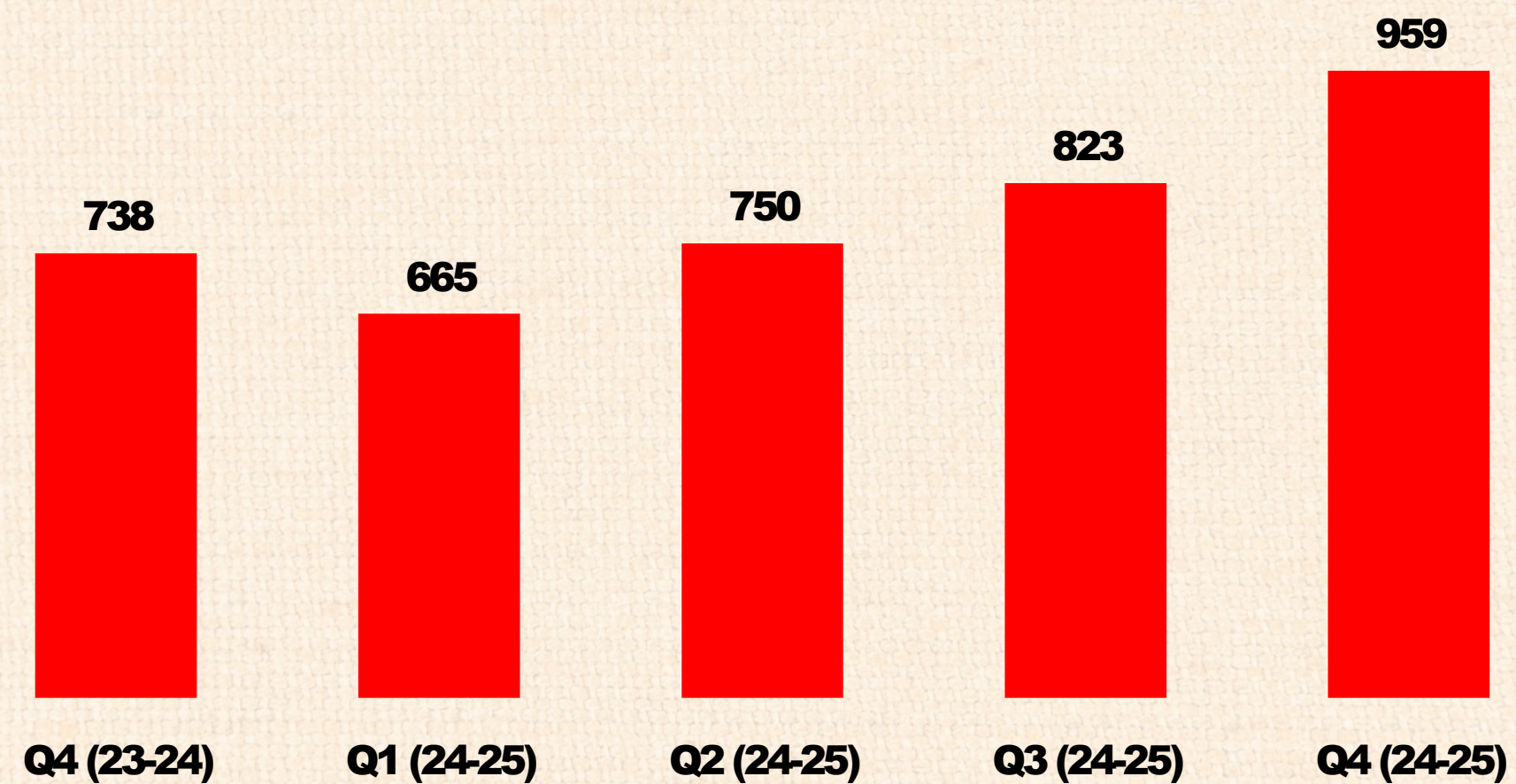
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QUARTERLY PERFORMANCE

EBITDA

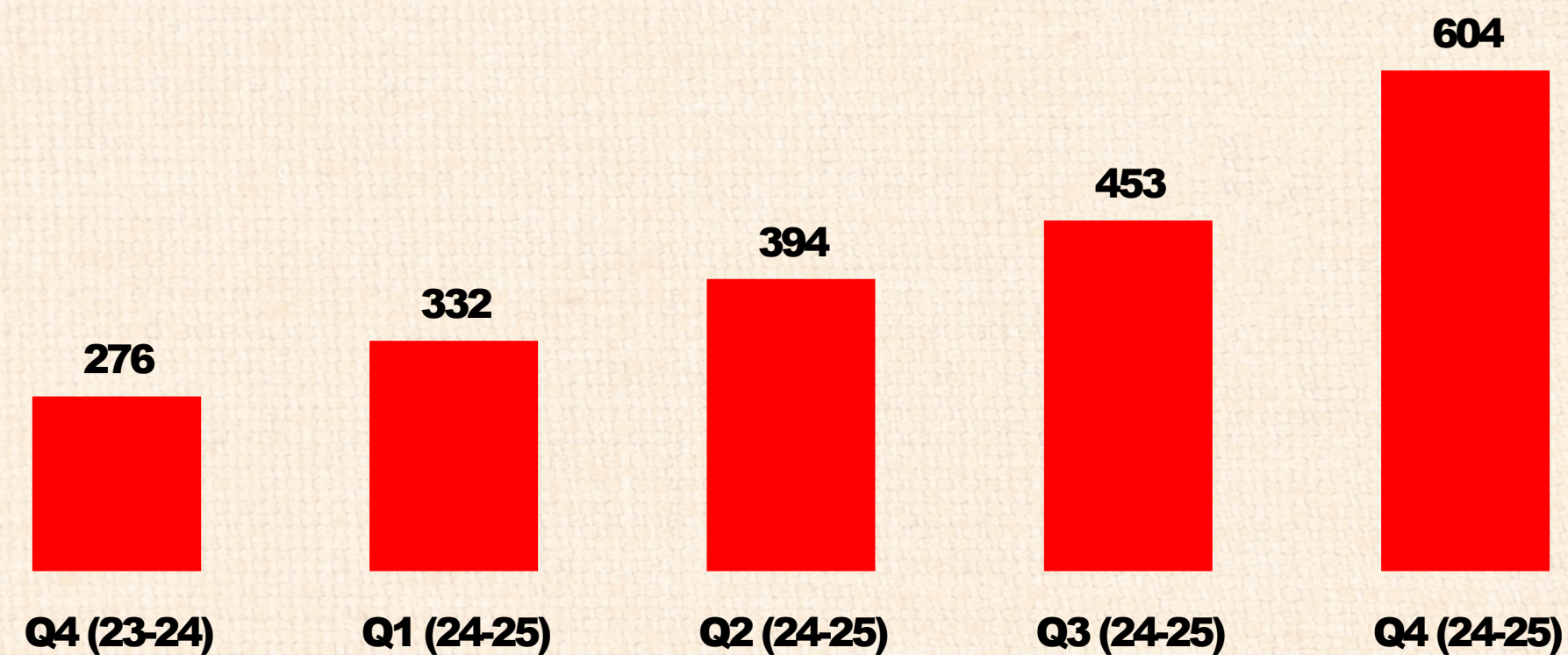
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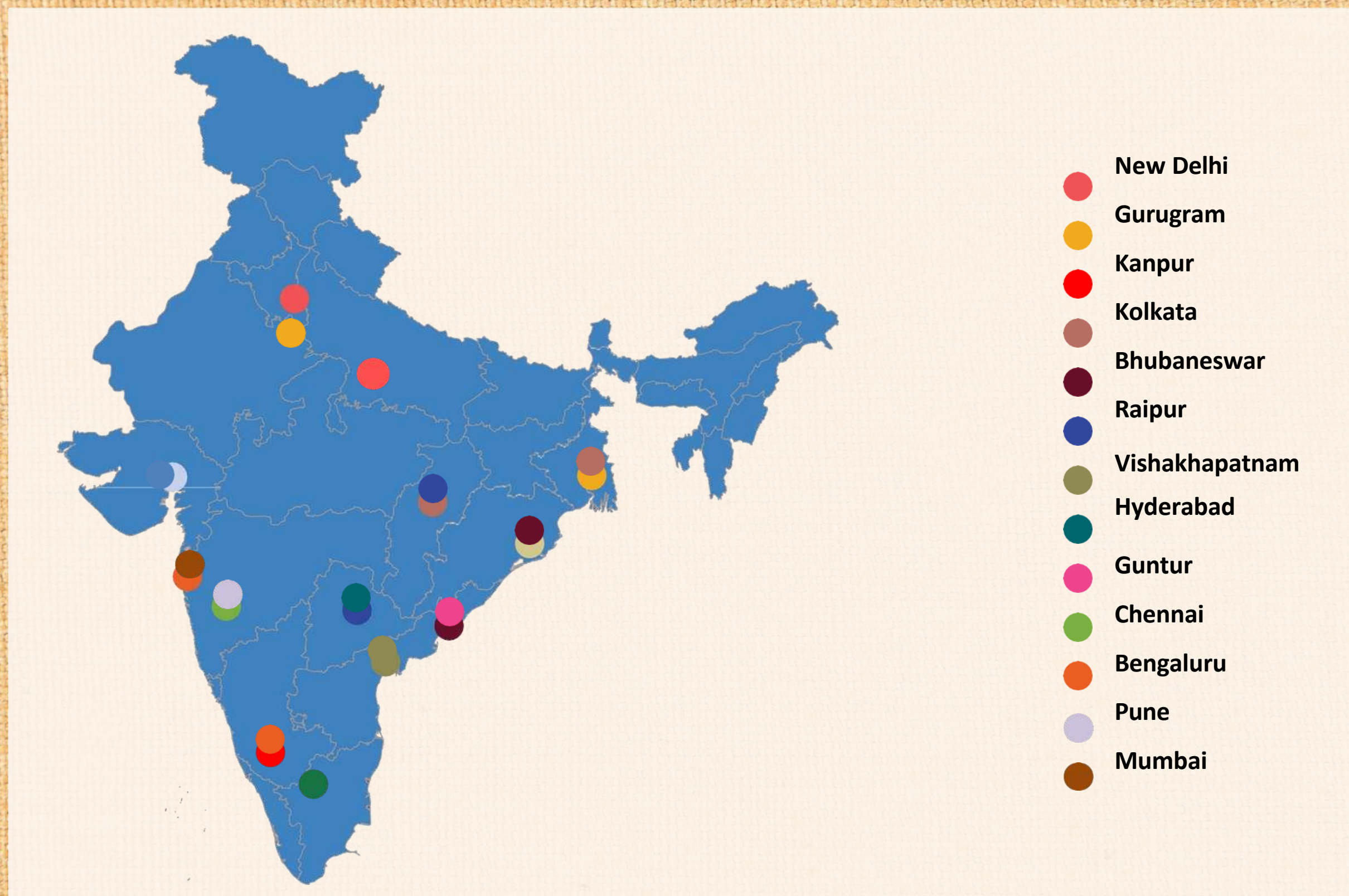
QUARTERLY PERFORMANCE

Profit after Tax

(₹ in Lakhs)



OUR BRANCH OFFICES AND PRESENCE



SAFE HARBOR STATEMENT

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The Company assumes no obligation to update any forward-looking information contained in this Document. Any forward-looking statements and projections made by third parties included in this Document are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Thank You

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