

Investor Update

Q4 & FY26

*Enhancing Employability.
Empowering Bharat.*

30,000+
People Employed

700+
Clients Served



www.kapstonservices.com

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ENHANCING EMPLOYABILITY. EMPOWERING BHARAT.

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Chairman's Perspective



Dr. C.R. Naidu, IPS (Retd)
Chairman

In the recently concluded Q4 FY26, I am pleased to share that our company continued to achieve steady and sustainable growth. Strong client acquisitions, coupled with strategic team expansion, have positioned us on a solid growth trajectory for the year ahead.

We are experiencing increasing demand for workforce solutions and remain committed to delivering our services with excellence, further strengthening our position as a trusted manpower partner for clients PAN India.

Our continued focus on enhancing operational efficiency and service quality has contributed to improved overall performance, enabling us to create greater value for our clients and stakeholders.

30,000+

People Employed

700+

Clients Served

Managing Director's Message



Mr. Srikanth Kodali
Managing Director

We are delighted to report a strong performance in Q4 FY26, reflecting the resilience of our business and our ability to successfully navigate through the evolving market dynamics. Our continued growth in manpower services underscores the strength of our business model and the trust placed in us by our clients.

Above achievements reinforce our commitment to our long-term vision of becoming one of the India's leading manpower services companies, delivering sustainable value to clients, employees, and stakeholders alike.

A new subsidiary named **Kapston Home Services** was Incorporated on 5th February, 2026. Kapston Home Services marks the Company's strategic entry into the Business-to-Consumer (B2C) Home Services marketplace. Kapston Home Services will offer an integrated suite of essential services, including but not limited to: Cleaning Services, Beauty & SPA Services, EPC Services (Electrical, Plumbing & Carpentry), A/C Repairs & Painting etc. This will help **KAPSTON** to enhance brand footprint across India.

₹216.47 Cr

Q4 FY26 Revenue (Consolidated)

₹831.89 Cr

FY26 Revenue (Consolidated)

₹7.52 Cr

Q4 FY26 Net Profit

₹28.13Cr

FY26 Net Profit

BOARD OF DIRECTORS



Dr. C.R. Naidu IPS (Retd)

Chairman



Srikanth Kodali

Promoter & Managing Director



Kanti Kiran Doddapaneni

Promoter & Director



Nageswara Rao Koripalli, IRS (Retd)

Independent Director



Naveen Nandigam

Independent Director



Vanitha Nagulavari

Independent Director

LEADERSHIP TEAM



Kapil Sood

CFO



Vishnu Mora

COO



Haraprasad Panda

EXECUTIVE PRESIDENT



Sandhya Talur

COS - CHIEF OF STAFF



Syam Sundar

SR VP - STAFFING



Srinivas C

VP-SECURITY



P S RAJU

VP-SOFT SERVICES



REENA REKULGIKAR

AVP - HR



NITYA MENON

AVP - PROCUREMENT & ADMIN



SOMA SEKHAR

AVP - COMPLIANCE



ABHIJEET VITEKAR

AVP - STAFFING



ANUPAM SAXENA

GM-STAFFING



K RAMESHA

COMPANY SECRETARY &
COMPLIANCE OFFICER

COMPANY'S VISION AND MISSION

Kapston is one of the fastest-growing end-to-end manpower solutions providers. Started in 2009, Kapston has developed into a comprehensive manpower company contributing to skill development and community-building initiatives.

VISION

To become the best service provider for Staffing Solutions, Integrated Facilities Management and Security Services with a focused approach towards customer satisfaction and be a strategic partner to all our clients.

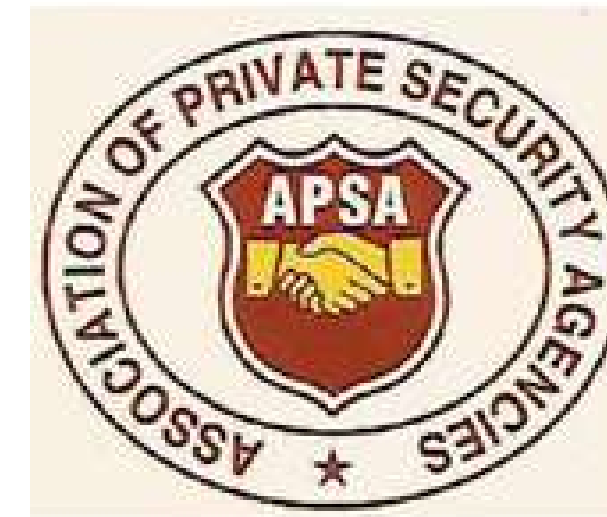


MISSION

To generate consistent value in services through technology Integration, Innovations & Upgradation with changing times and establish the highest standards of excellence.



MEMBERSHIPS





GIG Certified



JAS-ANZ Accredited

ISO
18788:2015

ISO
9001:2015

ISO
45001:2018

NEW CERTIFICATIONS



Kapston holds multiple international quality certifications, reflecting our commitment to excellence in security, quality management, and occupational health & safety standards.

AWARDS AND ACCOLADES



ET - Most Promising Business Leaders



HR India Best Employer Award



Indian Achievers Award Promising Company



CE Worldwide - Professional Excellence in Corporate Real Estate and Facility Management



ORMAS Major Recruiter of Skilled Youth Odisha



HR India Best Diversity and Inclusion



Telangana Business Awards - The Best Manpower Services of the year Award at the Telangana Business Awards



ISSM Security, Safety and Disaster Management Excellent Awards - Security Excellence Awards for Best Manned Guarding Agencies in Hyderabad

AN END-TO-END MANPOWER SOLUTIONS PROVIDER



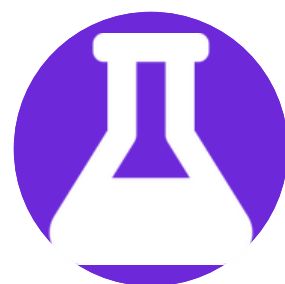
WHAT WE OFFER



SEGMENTS WE SERVE



Manufacturing



Pharma



Automobile



IT & ITES



Residential & Commercial



Health Care



Educational Institutions



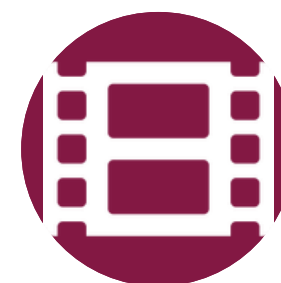
Ecommerce & Logistics



Government & PSUs



FMCG & FMCD



Media & Entertainment



Others

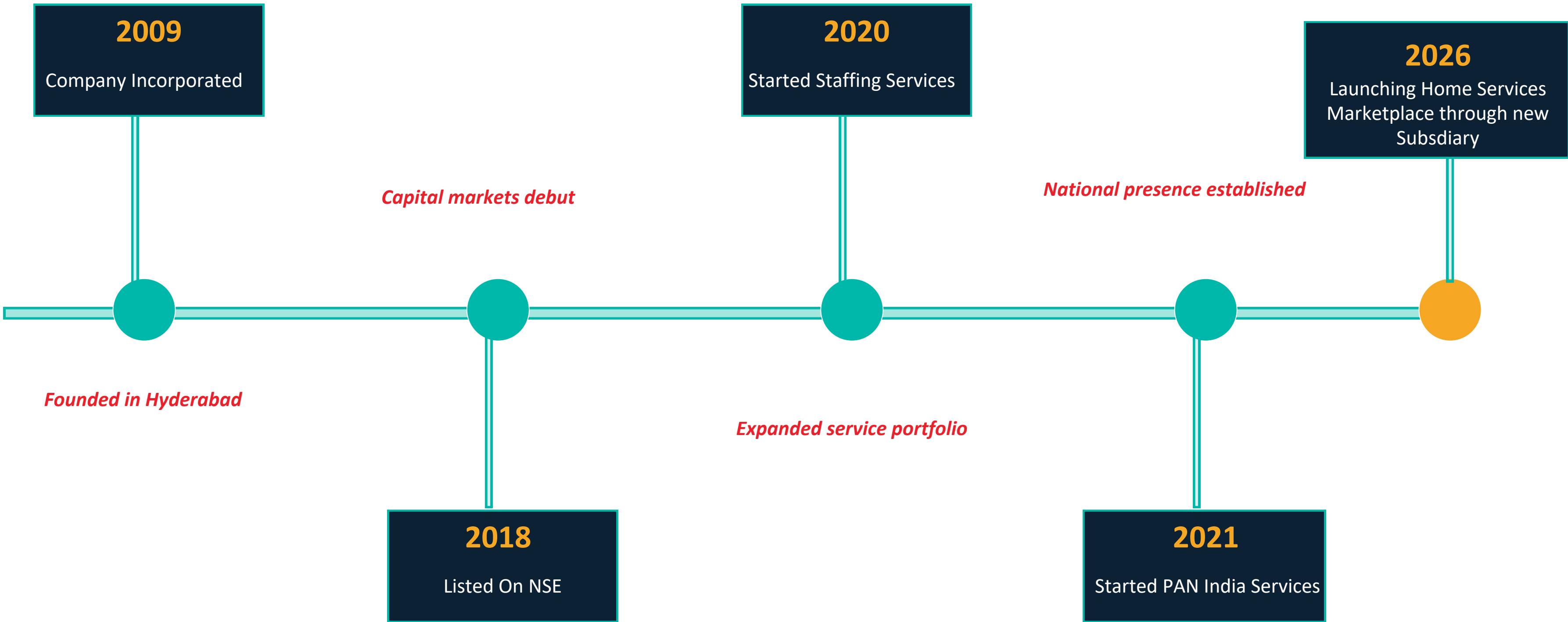
SOME OF OUR ESTEEMED CLIENTS



A GLIMPSE OF OUR JOURNEY



17+ Years of Excellence in Manpower Solutions



WHAT DIFFERENTIATES KAPSTON



01

24/7 Accessibility

Our 24/7 mobility, communication and assistance ensure round-the-clock accessibility and support.

02

Proven Track Record

Proven track record of client retention and consistently acquiring new business.

03

Comprehensive Solutions

We offer comprehensive manpower solutions for security, facility management, and staffing services.

04

Promoter Experience

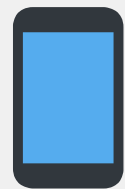
The vast experience of promoters is enabling the continuous growth of the Company.

05

Industry Training

Our industry-specific training protocols ensure our guards' reliability.

Our special expertise in human resource management, digital tools and a sound understanding of market conditions gives us a leverage. Innovation is our core DNA — we continuously upgraded ourselves to stay ahead of the curve.



Digital Onboarding

KYC-based mobile onboarding for seamless employee registration.



Digital Attendance

Mobile app attendance marking with geo-tagging and geo-fencing.



Digital ESS

Mobile app empowering employees as a single source for all employment-related information.

Key Financial Highlights - Quarterly (Consolidated)



QUARTERLY PERFORMANCE ▪ Q4 FY2025-26

₹216.47 Cr Revenue ▲ 16.71% YoY ▲ 1.70% QoQ	₹13.75 Cr EBITDA EBITDA Margin: 6.36%	₹7.52 Cr Net Profit (PAT) PAT Margin: 3.47%	₹2.47 EPS (Diluted)-Q4 26 vs ₹1.99 in Q4 FY25
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Quarter-on-Quarter Comparison (₹ Crores)

Particulars	Q4 FY26	Q3 FY26	Q4 FY25	YoY	QoQ
Revenue (₹ Cr)	216.47	212.85	185.48	▲ 16.71%	▲ 1.70%
EBITDA (₹ Cr)	13.75	11.42	9.60	▲ 43.20%	▲ 20.34%
EBITDA Margin	6.36%	5.37%	5.18%	+118 bps	+39 bps
PAT (₹ Cr)	7.52	7.43	6.05	▲ 24.21%	▲ 1.19%
PAT Margin	3.47%	3.49%	3.26%	+21 bps	-2 bps

Key Financial Highlights – Full Year FY26 (Consolidated)



ANNUAL PERFORMANCE ▪ FY 2025–26

₹831.89 Cr Total Revenue ▲ 20.52% YoY	₹45.46 Cr EBITDA EBITDA Margin: 5.48% ▲ 43.17% YoY	₹28.13 Cr Net Profit (PAT) PAT Margin: 3.38% ▲ 57.72% YoY	2-Year CAGR Revenue Growth 26.32% (FY24–FY26)
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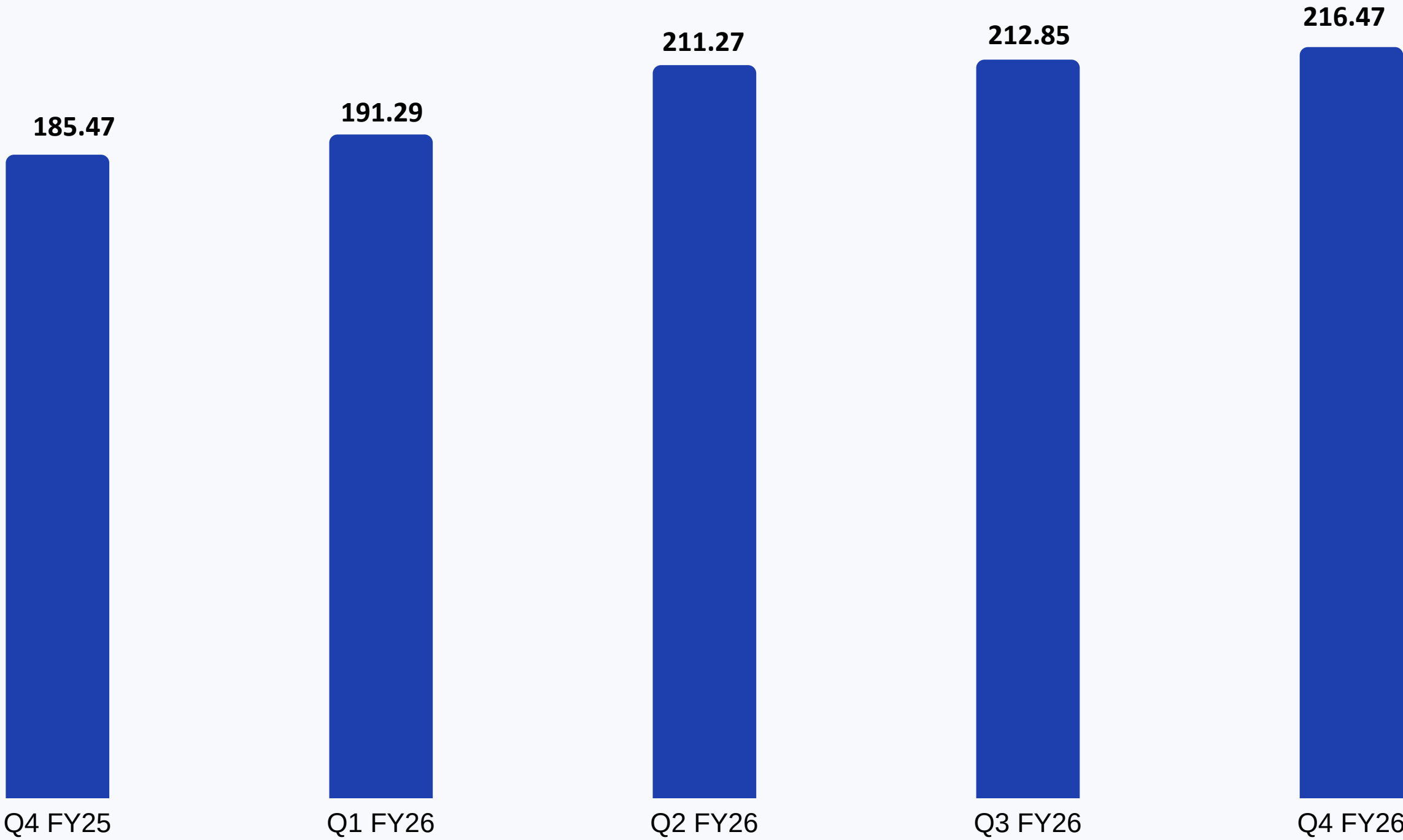
Annual Financial Summary (₹ Crores)

Particulars	FY 23-24	FY 24-25	FY 25-26	YoY Growth	2-Yr CAGR
Revenue	521.33	690.23	831.89	▲ 20.52%	▲ 26.32%
Revenue Growth	—	▲ 32.4%	▲ 20.52%	—	—
EBITDA	24.14	31.75	45.46	▲ 43.17%	▲ 37.22%
EBITDA Margin (%)	4.64%	4.61%	5.48%	+87 bps	—
PAT	12.57	17.84	28.13	▲ 57.72%	▲ 49.59%
PAT Margin (%)	2.41%	2.58%	3.38%	+80 bps	—

Quarterly Financial Trend – (Consolidated)



Revenue (In Crores)



₹216.47 Cr

Q4 FY26 Revenue

Highest ever quarter

16.71%

YoY Revenue Growth

Q4 FY25 → Q4 FY26

₹831.89 Cr

Full Year FY26

vs ₹690.23 Cr in FY25

20.52%

Full Year Growth

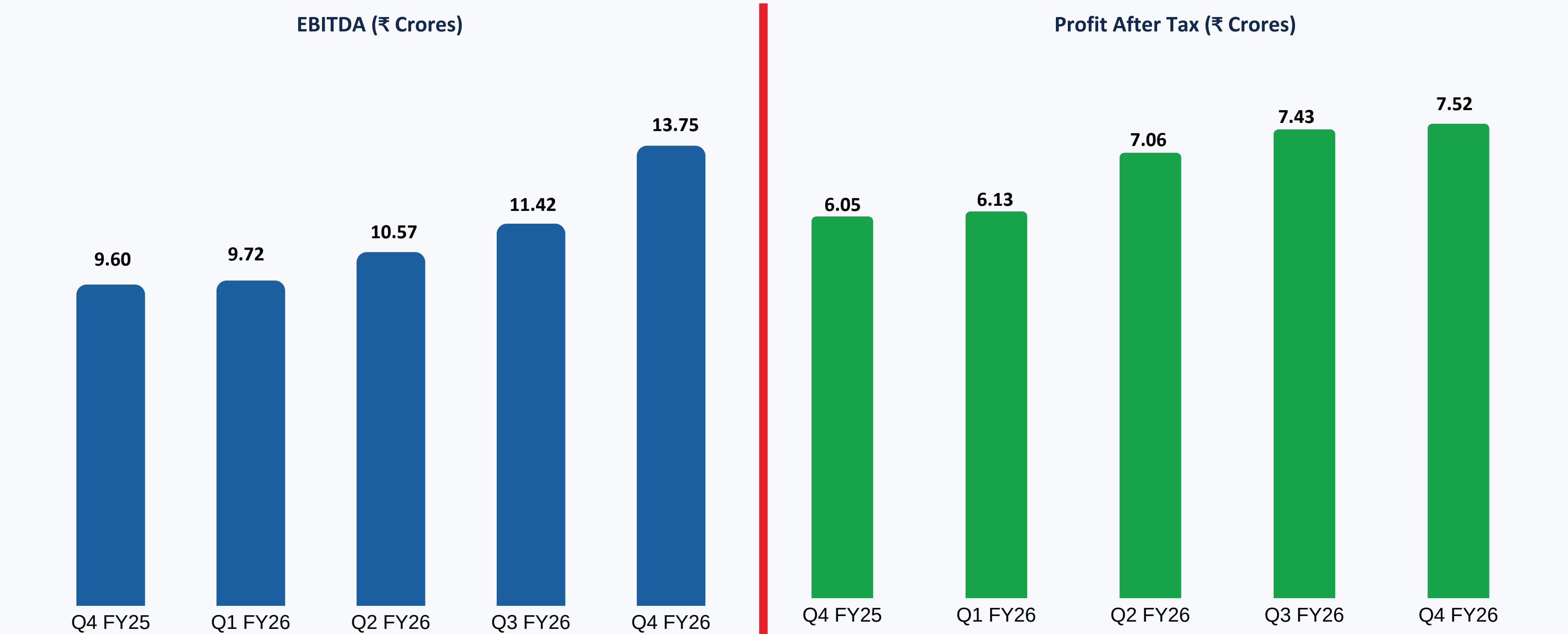
Consistent expansion

Quarterly Financial Trend – EBITDA & PAT (Consolidated)



EBITDA (₹ Crores)

Profit After Tax (₹ Crores)



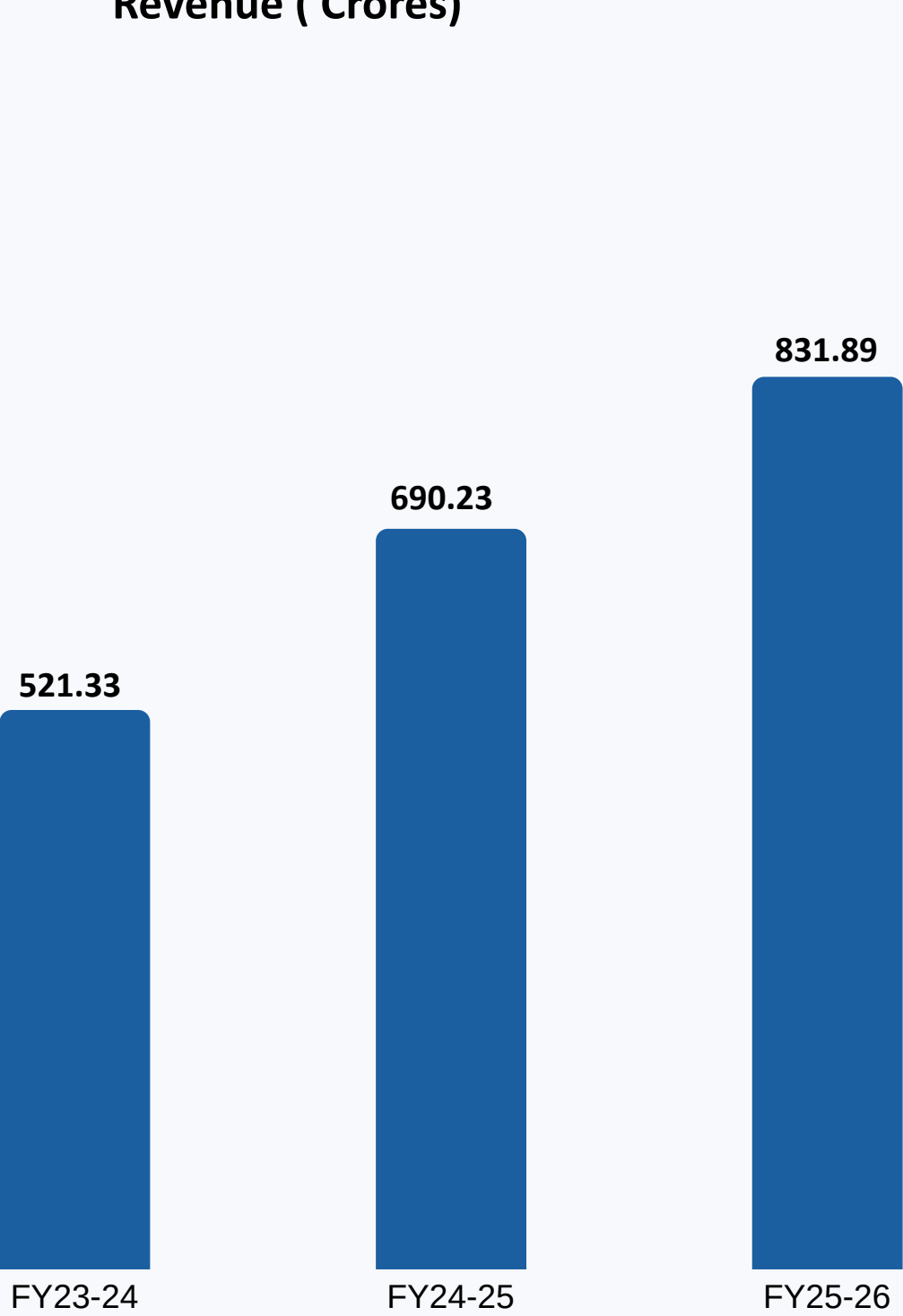
Margin Summary (%)

Quarter	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26
EBITDA Margin	5.18%	5.10%	5.02%	5.37%	6.36%
PAT Margin	3.26%	3.20%	3.34%	3.49%	3.47%

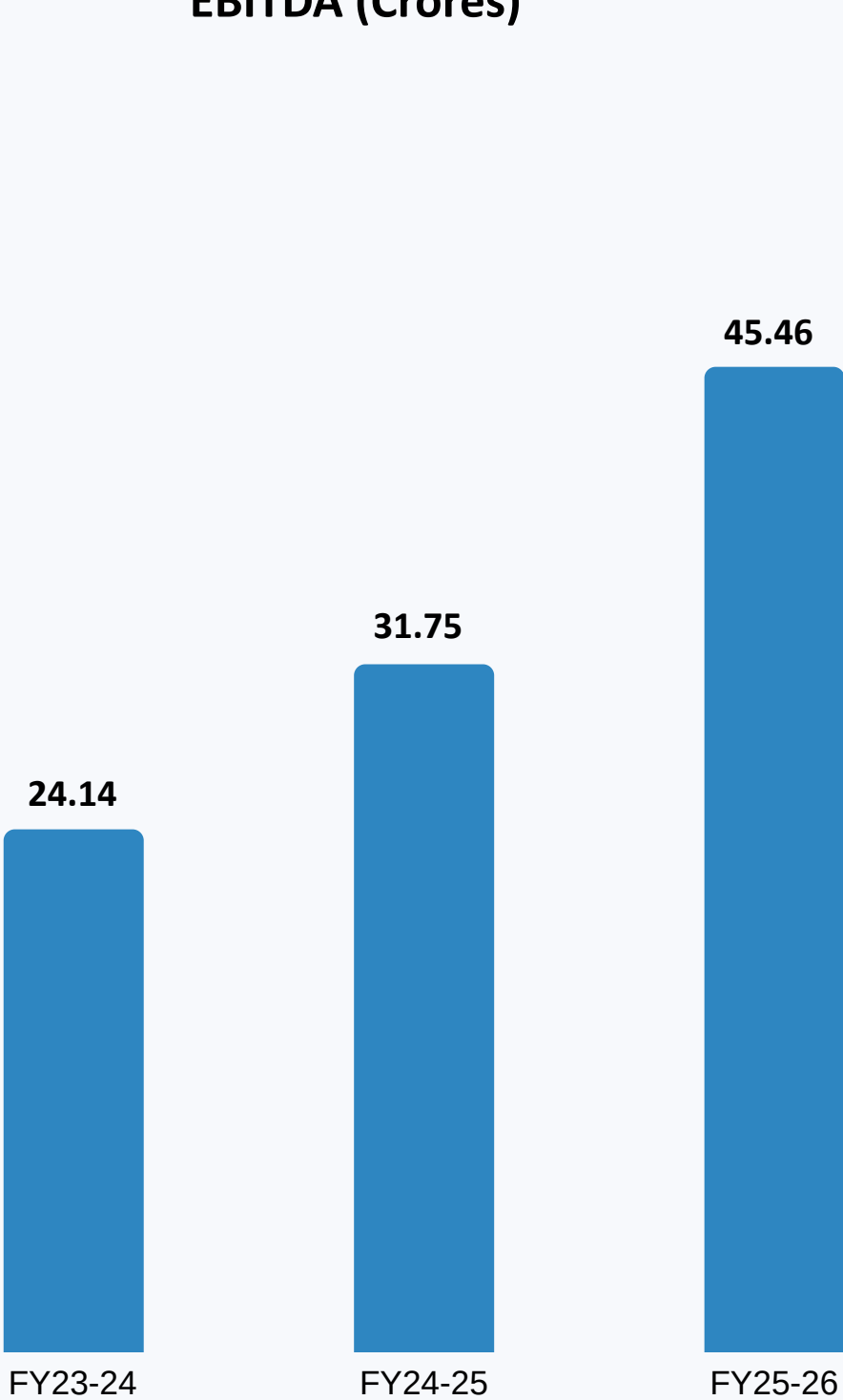
Annual Financial Performance (Consolidated)



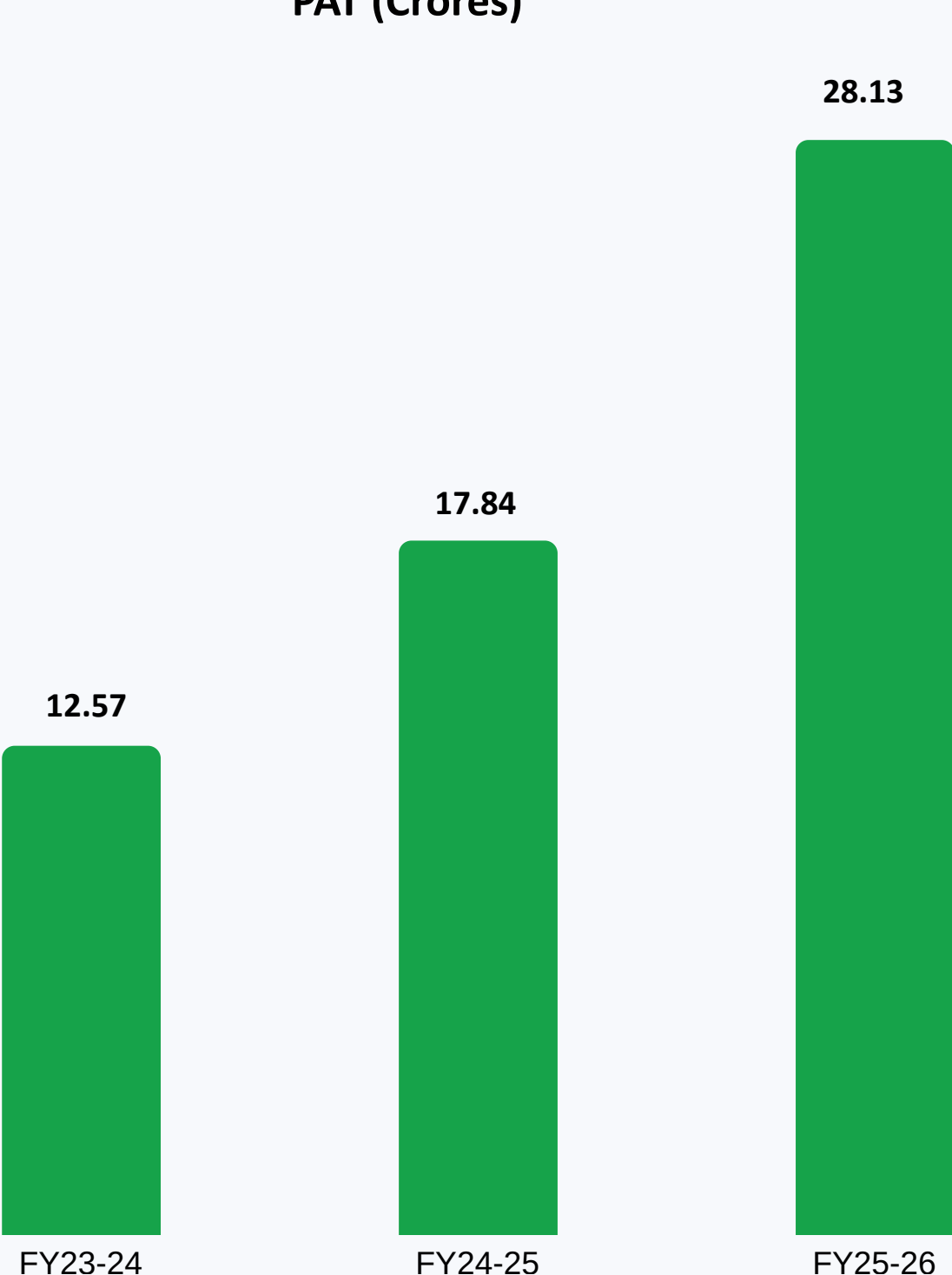
Revenue (Crores)



EBITDA (Crores)



PAT (Crores)



2-Year Revenue CAGR: 26.32% | 2-Year EBITDA CAGR: 37.22% | 2-Year PAT CAGR: 49.59%

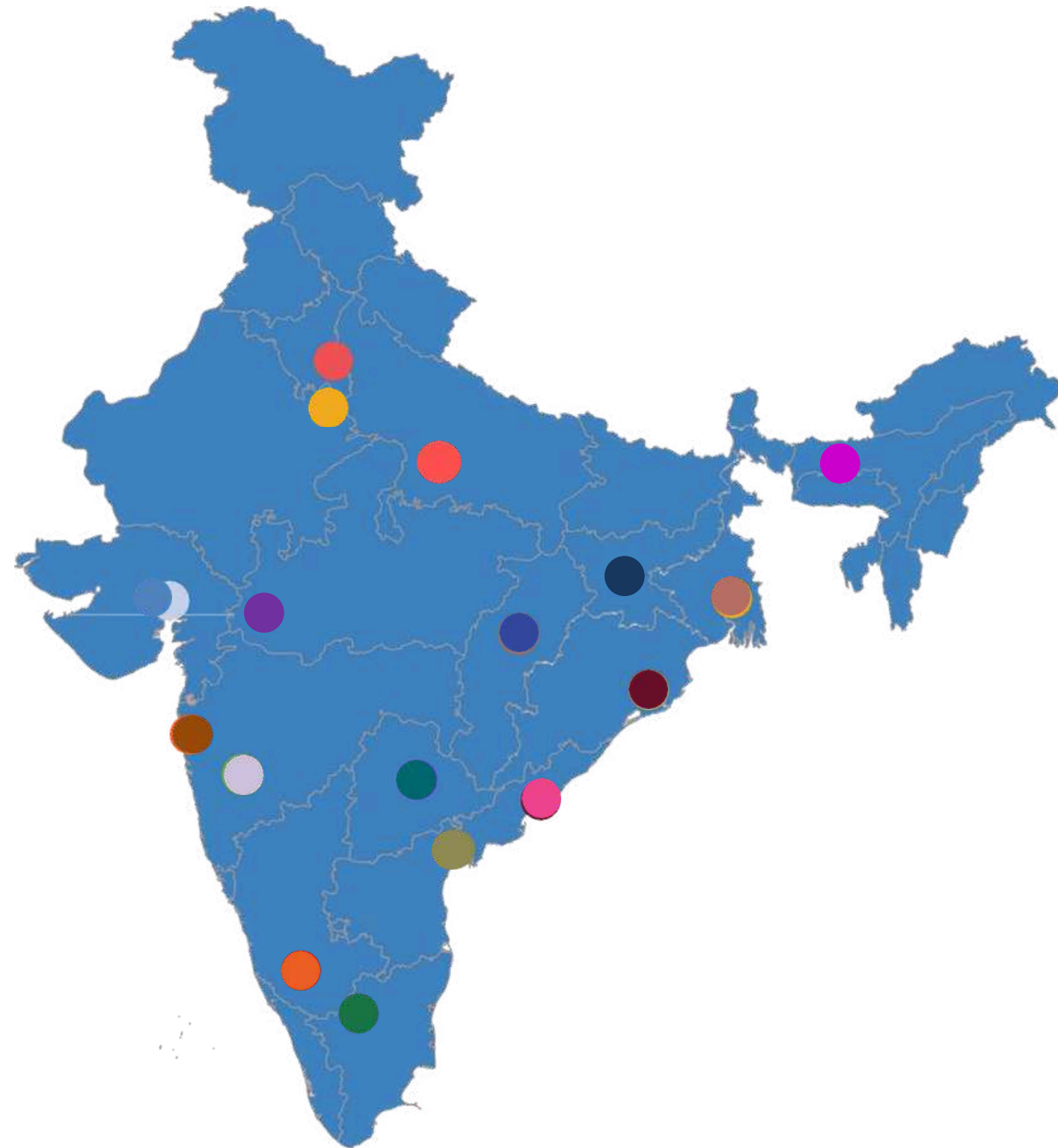
Subsidiary Companies (Corporate Structure)



★ Strategic Note: Kapston Home Services (incorporated February 5, 2026) marks the Company's entry into the B2C Home Services marketplace, creating a new revenue vertical and expanding the Kapston brand to retail consumers across India.

OUR BRANCH OFFICES AND PRESENCE

Branch Offices



- New Delhi
- Gurugram
- Kanpur
- Kolkata
- Bhubaneswar
- Raipur
- Vishakhapatnam
- Hyderabad
- Guntur
- Chennai
- Bengaluru
- Pune
- Mumbai
- Guwahati
- Indore
- Jharkhand

SAFE HARBOUR STATEMENT



This document which has been prepared by Kapston Services Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This document has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Document.

This Document may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Document is expressly excluded. Certain matters discussed in this Document may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.

The Company assumes no obligation to update any forward-looking information contained in this Document.

Thank You

Empowering Bharat. Enhancing Employability.

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